

**Greenpeace, Inc.**

Financial Statements

December 31, 2020 and 2019



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**Greenpeace, Inc.**

Financial Statements  
December 31, 2020 and 2019

**Contents**

Independent Auditors' Report.....	1-2
<i>Financial Statements</i>	
Statements of Financial Position.....	3
Statements of Activities .....	4-5
Statements of Cash Flows .....	6
Statements of Functional Expenses.....	7-8
Notes to Financial Statements.....	9-21



## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Greenpeace, Inc.  
Washington, DC

We have audited the accompanying financial statements of Greenpeace, Inc. (the Organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors  
Greenpeace, Inc.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Greenpeace, Inc. as of December 31, 2020 and 2019, and the results of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*CliftonLarsonAllen LLP*

**CliftonLarsonAllen LLP**

Arlington, Virginia  
June 10, 2021

## Greenpeace, Inc.

### Statements of Financial Position December 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 3,668,179	\$ 2,987,373
Advances and other receivables	2,098	3,317
Investments	123,018	97,567
Due from Greenpeace Fund, Inc.	3,721,894	2,857,980
Due from Stichting Greenpeace Council	917,883	296,244
Due from other Greenpeace affiliates	-	69,622
Prepaid expenses and deposits	824,072	537,178
Property and equipment, net	<u>3,600,930</u>	<u>2,775,503</u>
Total assets	<u><u>\$ 12,858,074</u></u>	<u><u>\$ 9,624,784</u></u>
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Accounts payable and accrued expenses	\$ 4,008,303	\$ 4,425,821
Due to Greenpeace affiliates	-	54,500
Deferred rent	319,456	390,338
Loan Payable - Stichting Greenpeace Council	<u>1,505,927</u>	<u>1,872,386</u>
Total liabilities	<u>5,833,686</u>	<u>6,743,045</u>
<b>Net Assets</b>		
Without donor restrictions	7,024,388	2,830,998
With donor restrictions	<u>-</u>	<u>50,741</u>
Total net assets	<u>7,024,388</u>	<u>2,881,739</u>
Total liabilities and net assets	<u><u>\$ 12,858,074</u></u>	<u><u>\$ 9,624,784</u></u>

See accompanying notes.

## Greenpeace, Inc.

### Statement of Activities For the year Ended December 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
<b>Revenue and Support</b>			
Contributions	\$ 27,532,453	\$ -	\$ 27,532,453
Grants - Greenpeace Fund, Inc.	-	5,979,586	5,979,586
Grants - Stichting Greenpeace Council	1,352,000	64,897	1,416,897
Grants from Other NROs	-	21,000	21,000
Net investment income	25,451	-	25,451
Other income	132,710	-	132,710
Net assets released from restrictions	6,116,224	(6,116,224)	-
<b>Total revenue and support</b>	<b>35,158,838</b>	<b>(50,741)</b>	<b>35,108,097</b>
<b>Expenses</b>			
Program services:			
Climate campaign	5,152,439	-	5,152,439
Forests campaign	1,289,616	-	1,289,616
Public information and education	3,930,206	-	3,930,206
Oceans campaign	3,501,059	-	3,501,059
Action resources	2,671,318	-	2,671,318
Outreach campaign	3,014,021	-	3,014,021
<b>Total program services</b>	<b>19,558,659</b>	<b>-</b>	<b>19,558,659</b>
Supporting services:			
Fundraising	7,792,342	-	7,792,342
Management and general	3,614,447	-	3,614,447
<b>Total supporting services</b>	<b>11,406,789</b>	<b>-</b>	<b>11,406,789</b>
<b>Total expenses</b>	<b>30,965,448</b>	<b>-</b>	<b>30,965,448</b>
<b>Change in Net Assets</b>	<b>4,193,390</b>	<b>(50,741)</b>	<b>4,142,649</b>
<b>Net Assets, beginning of year</b>	<b>2,830,998</b>	<b>50,741</b>	<b>2,881,739</b>
<b>Net Assets, end of year</b>	<b>\$ 7,024,388</b>	<b>\$ -</b>	<b>\$ 7,024,388</b>

See accompanying notes.

## Greenpeace, Inc.

### Statement of Activities For the year Ended December 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
<b>Revenue and Support</b>			
Contributions	\$ 28,540,071	\$ 2,875,969	\$ 31,416,040
Grants - Greenpeace Fund, Inc.	-	3,920,000	3,920,000
Grants - Stichting Greenpeace Council	-	1,216,210	1,216,210
Grants from Other NROs	-	114,362	114,362
Net investment income	18,978	-	18,978
Other income	63,740	-	63,740
Net assets released from restrictions	8,205,003	(8,205,003)	-
<b>Total revenue and support</b>	<b>36,827,792</b>	<b>(78,462)</b>	<b>36,749,330</b>
<b>Expenses</b>			
Program services:			
Climate campaign	8,868,863	-	8,868,863
Forests campaign	3,820,858	-	3,820,858
Public information and education	4,149,764	-	4,149,764
Oceans campaign	5,104,132	-	5,104,132
Action resources	3,210,299	-	3,210,299
Outreach campaign	2,245,230	-	2,245,230
<b>Total program services</b>	<b>27,399,146</b>	<b>-</b>	<b>27,399,146</b>
Supporting services:			
Fundraising	6,949,731	-	6,949,731
Management and general	3,340,421	-	3,340,421
<b>Total supporting services</b>	<b>10,290,152</b>	<b>-</b>	<b>10,290,152</b>
<b>Total expenses</b>	<b>37,689,298</b>	<b>-</b>	<b>37,689,298</b>
<b>Change in Net Assets</b>	<b>(861,506)</b>	<b>(78,462)</b>	<b>(939,968)</b>
<b>Net Assets, beginning of year</b>	<b>3,692,504</b>	<b>129,203</b>	<b>3,821,707</b>
<b>Net Assets, end of year</b>	<b>\$ 2,830,998</b>	<b>\$ 50,741</b>	<b>\$ 2,881,739</b>

See accompanying notes.

## Greenpeace, Inc.

### Statements of Cash Flows For the Years Ended December 31, 2020 and 2019

	2020	2019
<b>Cash Flows from Operating Activities</b>		
Change in net assets	\$ 4,142,649	\$ (939,968)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Net realized and unrealized investment gains	(23,515)	(17,818)
Depreciation and amortization	496,362	316,841
Loss on disposal of fixed assets	5,133	10,839
Change in operating assets and liabilities:		
(Increase) decrease in:		
Advances and other receivables	1,219	2,281
Due from Greenpeace Fund, Inc.	(863,914)	13,551
Due from Stichting Greenpeace Council	(621,639)	274,438
Due from other Greenpeace affiliates	69,622	(68,266)
Prepaid expenses and deposits	(286,894)	81,827
Increase (decrease) in:		
Accounts payable and accrued expenses	(417,518)	1,777,655
Due to Greenpeace affiliates	(54,500)	54,500
Deferred rent	(70,882)	(19,059)
	2,376,123	1,486,821
<b>Cash Flows from Investing Activities</b>		
Proceeds from maturities and sales of investments	-	1,616
Purchases of investments	(1,936)	(2,776)
Purchases of property and equipment	(1,326,922)	(2,239,009)
	(1,328,858)	(2,240,169)
<b>Cash Flows from Financing Activity</b>		
Proceeds from Loan Payable -		
Stichting Greenpeace Council	-	1,700,000
Principal and accrued interest payments on Loan Payable -		
Stichting Greenpeace Council	(366,459)	(760,397)
	(366,459)	939,603
<b>Net Increase in Cash and Cash Equivalents</b>	680,806	186,255
<b>Cash and Cash Equivalents, beginning of year</b>	2,987,373	2,801,118
<b>Cash and Cash Equivalents, end of year</b>	\$ 3,668,179	\$ 2,987,373
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash paid during the year for interest	\$ 1,473	\$ 3,878

See accompanying notes.

## Greenpeace, Inc.

### Statement of Functional Expenses For the Year Ended December 31, 2020

	Program Services							Supporting Services		
	Climate Campaign	Forests Campaign	Public Information and Education	Oceans Campaign	Action Resources	Outreach Campaign	Total Programs	Fundraising	Management and General	Total
Salaries, taxes, and employee benefits	\$ 3,015,568	\$ 831,101	\$ 2,725,660	\$ 2,176,620	\$ 1,700,211	\$ 1,927,237	\$ 12,376,397	\$ 3,232,591	2,112,967	\$ 17,721,955
Professional fees	751,628	90,359	138,903	199,007	178,300	121,401	1,479,598	1,429,386	396,375	3,305,359
Office expenses	362,109	99,583	247,994	340,804	62,712	199,682	1,312,884	779,495	68,320	2,160,699
Information Technology	173,458	36,375	251,560	88,079	129,944	281,046	960,462	227,381	562,632	1,750,475
Direct Mail-Printing	329,048	91,608	222,285	328,559	-	185,471	1,156,971	554,871	-	1,711,842
Occupancy	221,930	58,599	187,879	151,691	361,733	139,396	1,121,228	338,683	163,605	1,623,516
Advertising and Promotion	9,199	20,086	15,116	21,090	10,802	186	76,479	977,310	243	1,054,032
Depreciation and amortization	48,272	11,930	38,758	28,020	68,065	29,039	224,084	49,551	203,405	477,040
Travel	65,541	21,179	27,910	63,727	61,599	35,524	275,480	59,706	15,778	350,964
Insurance	26,398	6,800	22,748	16,226	66,472	21,955	160,599	35,359	45,502	241,460
List rental expenses	40,945	11,399	27,660	40,885	-	23,079	143,968	73,874	-	217,842
Conferences and meetings	37,523	4,324	11,130	27,973	14,475	23,795	119,220	17,095	27,223	163,538
Books and Publications	21,000	3,263	4,152	7,435	11,801	7,969	55,620	332	706	56,658
Grants	37,852	-	-	-	-	11,682	49,534	-	-	49,534
Taxes/ permits/ fees	5,961	1,551	4,213	4,539	3,733	3,489	23,486	8,187	13,065	44,738
Settlements and fines	4,140	1,150	2,814	4,092	70	2,338	14,604	6,930	337	21,871
Miscellaneous	1,472	224	706	800	517	521	4,240	1,298	2,113	7,651
Interest	356	85	284	198	262	211	1,396	293	2,176	3,865
Ship operating expenses	39	-	434	1,314	622	-	2,409	-	-	2,409
<b>Total Expenses</b>	<b>\$ 5,152,439</b>	<b>\$ 1,289,616</b>	<b>\$ 3,930,206</b>	<b>\$ 3,501,059</b>	<b>\$ 2,671,318</b>	<b>\$ 3,014,021</b>	<b>\$ 19,558,659</b>	<b>\$ 7,792,342</b>	<b>\$ 3,614,447</b>	<b>\$ 30,965,448</b>

See accompanying notes.

## Greenpeace, Inc.

### Statement of Functional Expenses For the Year Ended December 31, 2019

	Program Services							Supporting Services		
	Climate Campaign	Forests Campaign	Public Information and Education	Oceans Campaign	Action Resources	Outreach Campaign	Total Programs	Fundraising	Management and General	Total
Salaries, taxes, and employee benefits	\$ 4,962,978	\$ 2,291,947	\$ 2,761,180	\$ 2,963,233	\$ 1,870,013	\$ 1,452,085	\$ 16,301,436	\$ 2,704,644	1,891,440	\$ 20,897,520
Professional fees	713,340	188,648	231,157	628,480	178,965	116,294	2,056,884	2,465,971	359,771	4,882,626
Office expenses	779,814	329,328	182,546	308,705	146,338	106,109	1,852,840	494,236	102,661	2,449,737
Occupancy	215,724	97,408	195,106	160,530	373,708	90,421	1,132,897	258,582	164,695	1,556,174
Direct Mail-Printing	606,553	294,637	116,981	223,783	-	76,363	1,318,317	230,976	-	1,549,293
Information Technology	144,412	50,516	230,840	108,127	131,327	94,154	759,376	208,234	497,594	1,465,204
Travel	425,502	146,390	105,871	248,787	274,938	83,920	1,285,408	122,429	47,921	1,455,758
Settlement and fines	554,039	269,123	106,927	204,445	62	69,780	1,204,376	211,061	142	1,415,579
Conferences and meetings	190,547	72,782	98,125	135,643	85,406	62,774	645,277	77,058	91,088	813,423
Insurance	31,033	12,430	45,126	30,648	71,846	18,770	209,853	55,298	75,047	340,198
Depreciation and amortization	24,480	8,905	31,239	24,678	60,908	14,083	164,293	36,654	95,098	296,045
List rental expenses	101,205	49,136	19,509	37,320	-	12,735	219,905	49,028	-	268,933
Advertising and promotion	60,699	2,200	1,759	6,252	139	624	71,673	25,530	-	97,203
Grants	26,180	-	-	-	-	39,270	65,450	-	-	65,450
Books and publications	11,272	3,045	18,043	9,411	10,469	5,004	57,244	3,302	4,746	65,292
Taxes/ permits/ fees	7,931	4,111	3,374	4,340	2,931	1,806	24,493	5,625	8,142	38,260
Ship operating expenses	11,652	22	1,608	9,187	2,162	775	25,406	421	29	25,856
Interest	270	82	282	281	318	142	1,375	294	1,813	3,482
Miscellaneous	1,232	148	91	282	769	121	2,643	388	234	3,265
<b>Total Expenses</b>	<b>\$ 8,868,863</b>	<b>\$ 3,820,858</b>	<b>\$ 4,149,764</b>	<b>\$ 5,104,132</b>	<b>\$ 3,210,299</b>	<b>\$ 2,245,230</b>	<b>\$ 27,399,146</b>	<b>\$ 6,949,731</b>	<b>\$ 3,340,421</b>	<b>\$ 37,689,298</b>

See accompanying notes.

# Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

## 1. Nature of Operations

Greenpeace, Inc. (the Organization) was established in 1987 as a nonprofit corporation to promote the protection and preservation of the environment through lobbying, education, advocacy, and peaceful direct action. Its activities are carried out through various programs and campaigns in support of this mission. The Organization's primary sources of revenues are contributions from individuals, grants from the Greenpeace Fund, Inc. (the Fund), and grants from Stichting Greenpeace Council (the Council).

## 2. Summary of Significant Accounting Policies

### Basis of Accounting

The Organization's financial statements are prepared on the accrual basis of accounting and are in accordance with generally accepted accounting principles for nonprofit organizations. Net assets are reported based on the presence or absence of donor-imposed restrictions, as follows:

- *Net assets without donor restrictions* represent funds that are not subject to donor-imposed stipulations and are available for support of the Organization's operations.
- *Net assets with donor restrictions* represent funds that are subject to donor-imposed restrictions that are met through specific actions of the Organization or through the passage of time. Net assets with donor restrictions include funds subject to donor imposed stipulations that they be maintained in perpetuity by the Organization. The Organization did not have any net assets under donor-imposed stipulations that they be maintained in perpetuity at December 31, 2020 and 2019.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

### Cash Equivalents

The Organization considers as cash equivalents demand deposits and all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of 90 days or less at the time of purchase. However, cash equivalents occasionally held in the Organization's investment portfolio are included as a component of investments.

# Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

## 2. Summary of Significant Accounting Policies (continued)

### Investments

Investments are recorded at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 4 for discussion of fair value measurements.

Purchases and sales of securities are recorded on a trade-date basis. All unrealized gains and losses, realized gains and losses, and interest and dividend income, net of investment management fees are included in investment income in the accompanying statement of activities.

### Property and Equipment

Property and equipment with a cost in excess of \$3,000 and a projected useful life exceeding one year are capitalized and recorded at cost. Leasehold improvements are amortized using the straight-line method over the shorter of their estimated useful lives or the lease term. Software development costs are recorded at cost. Once software projects are substantially complete and ready for intended use, the cost is amortized using the straight-line method over the estimated useful life of three to ten years. Prior to January 1, 2020, the estimated useful life for software was three to five years.

Depreciation and amortization on all other property and equipment is computed using the straight-line method over the estimated useful lives of the related assets, which range from three to five years. Repairs and maintenance costs are expensed as incurred. Upon the retirement or disposal of assets, the cost and accumulated depreciation are eliminated from the respective accounts and any resulting gain or loss is included in revenues or expenses.

### Impairment of Long-Lived Assets

The Organization reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or the fair value less costs to sell.

# Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

## 2. Summary of Significant Accounting Policies (continued)

### Revenue Recognition

Contributions, including unconditional promises to give, are recognized at fair value when received or pledged, whichever is earlier. All grants and contributions are considered to be available for without donor restriction use unless specifically restricted by the donor. The Organization reports grants and contributions as with donor restriction support if they are received with donor or grantor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Other income consists of licensing, royalties, merchandise sales, and revenues from training sessions, and is recognized when earned.

### Donated Services

The Organization utilizes volunteer services in several areas of operations. Volunteer services that require special skills and would otherwise need to be purchased are recorded as support and expense in the period provided. Nonprofessional volunteer hours are not recorded as revenue or expense in the accompanying financial statements.

### Functional Allocation of Expenses

The costs of the Organization's programs and other activities have been summarized on a functional basis in the accompanying statements of activities and functional expenses. The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Organization. Those expenses include occupancy, the Executive Director's office, human resources, and information technology. Occupancy costs are allocated based on personnel salaries, the executive director's office is allocated based on estimates of time and effort, human resources are allocated based on FTEs, and information technology department is allocated based on estimates of time and costs of specific technology utilized.

### Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through June 10, 2021, the date the financial statements were available to be issued.

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 3. Liquidity

The Organization has \$8,310,054 and \$6,214,536 of financial assets available within one year of the balance sheet date consisting of cash of \$3,668,179 and \$2,987,373, balances due from affiliates of \$4,639,777 and \$3,223,846 and accounts receivable of \$2,098 and \$3,317 for the years ended December 31, 2020 and 2019, respectively. None of the financial assets are subject to time, donor or other contractual restrictions that make them unavailable for general expenditure within one year of the balance sheet date.

The Organization has a goal to maintain financial assets, which consist of cash and balances due from affiliates, on hand to meet 90 days of normal operating expenses, which are, on average, approximately \$6,669,000 and \$8,924,000 for December 31, 2020 and 2019, respectively. As more fully described in Notes 7 and 12, the Organization also has committed lines of credit totaling \$2,800,000, which it could draw upon in the event of unanticipated liquidity needs.

### 4. Concentrations

#### Revenue Risk

Approximately 17% and 11% of the Organization's support was provided by the Fund for the years ended December 31, 2020 and 2019, respectively. Any reduction in the level of support from the Fund could affect the Organization's program activities.

#### Credit Risk

Financial instruments that potentially subject the Organization to significant concentrations of credit risk consist of cash and investments. The Organization maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). The Organization has not experienced any credit losses on its cash and cash equivalents and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

#### Market Risk

The Organization invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and those changes could materially affect the amounts reported in the statements of financial position and activities.

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 5. Investments and Fair Value Measurements

A fair value hierarchy that prioritizes the input to valuation techniques used to measure fair value is established by generally accepted accounting principles. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under generally accepted accounting principles are described below:

*Level 1* Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

*Level 2* Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

*Level 3* Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in methodologies used at December 31, 2020 and 2019.

*Equities:* Valued at the last sales price, or if there is no sale and the market is still considered active, at the last transaction price before year-end.

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 5. Investments and Fair Value Measurements (continued)

The following table presents the Organization's fair value hierarchy for those investments measured on a recurring basis at December 31:

	2020			
	Level 1	Level 2	Level 3	Total
Equities:				
Domestic	\$ 89,424	\$ -	\$ -	\$ 89,424
International	10,086	-	-	10,086
Money market funds	23,508	-	-	23,508
<b>Total investments</b>	<b>\$ 123,018</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 123,018</b>
	2019			
	Level 1	Level 2	Level 3	Total
Equities:				
Domestic	\$ 66,356	\$ -	\$ -	\$ 66,356
International	9,076	-	-	9,076
Money market funds	22,135	-	-	22,135
<b>Total investments</b>	<b>\$ 97,567</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 97,567</b>

Investment income consists of the following for the years ended December 31:

	2020	2019
Net realized and unrealized gains	\$ 23,515	\$ 17,818
Interest and dividends, net of investment fees of \$3 and \$813	1,936	1,160
<b>Total investment income</b>	<b>\$ 25,451</b>	<b>\$ 18,978</b>

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 6. Property and Equipment

Property and equipment consist of the following at December 31:

	2020	2019
Leasehold improvements	\$ 1,403,090	\$ 1,373,527
Action equipment	599,283	606,080
Office equipment	623,237	595,999
Vehicles	279,148	282,648
Software	3,696,100	2,606,586
Total property and equipment	6,600,858	5,464,840
Accumulated depreciation and amortization	<u>(2,999,928)</u>	<u>(2,689,337)</u>
Property and equipment, net	<u>\$ 3,600,930</u>	<u>\$ 2,775,503</u>

Depreciation and amortization expense for the years ended December 31, 2020 and 2019, was \$496,362 and \$316,841, respectively. Of the depreciation and amortization expense, \$19,322 and \$20,796 was allocated to the Fund for the years ended December 31, 2020 and 2019, respectively. Software development costs of \$1,988,279 are included in software for the year ended December 31, 2019. These assets related to the Organization's development software which was placed into operations in 2020.

### 7. Related Party Transactions

The Organization has entered into various agreements and transactions with the Fund; the Council; and other Greenpeace affiliates as follows:

#### Stichting Greenpeace Council

Greenpeace is a global environmental organization, consisting of Greenpeace International (Stichting Greenpeace Council – the Council) in Amsterdam, and 26 independent national and regional offices across the world covering operations in more than 55 countries. These national/regional offices are independent in carrying out global campaign strategies within the local context they operate within, and in seeking the necessary financial support from donors to fund this work. Greenpeace International's main legal entity is "Stichting Greenpeace Council" (SGC). It is a Dutch Stichting - a foundation-type nonprofit entity - based in Amsterdam, the Netherlands. The Organization is a voting member of the Council. All Greenpeace entities are influenced by decisions of the Council; however, the Organization has ultimate responsibility for and control over its own activities and decisions.

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 7. Related Party Transactions (continued)

#### Stichting Greenpeace Council (continued)

During 2020 and 2019, the Organization received contributions and grants from the Council of \$1,416,897 and \$1,216,210, respectively.

In July 2017, the Organization entered into two loan agreements with the Council, totaling \$960,000, to support fundraising operations. These loans represent resources funded by a global Fundraising Investment Fund (FIF) aiming to upgrade the fundraising capabilities of the National Regional Offices in the Greenpeace network. These loans carry a fixed interest rate of 0.25% per year, calculated monthly. Maturities for both loans were set at August 1, 2019, by which time all outstanding balances and accrued interest became due. At December 31, 2020 and 2019, these loans' outstanding balance was \$-0-. In April 2018, the Organization entered into one new loan agreement with the Council, whereby the Council provided \$368,852 to support fundraising initiatives. The new loan carries a fixed interest rate of 0.25% per year, calculated monthly. Maturity for the 2018 loan was set for March 2020, by which time all outstanding balances and accrued interest become due. At December 31, 2020 and 2019, the loan's outstanding balance was \$-0- and \$170,302, respectively. During 2019, the Organization entered into three new loans with the Council from the same Fund, whereby the Council provided \$1,700,000 to support primarily the development of Digital Fundraising capabilities. The new loans carry a fixed interest rate of 0.25% per year, calculated monthly, with maturities set for April and July 2021, by which time all outstanding balances and accrued interest become due. At December 31, 2020 and 2019, these loans' outstanding balance was \$1,505,927 and \$ 1,702,084, respectively.

#### Greenpeace Fund, Inc.

The Fund is recognized as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and is exempt from income taxes except for taxes on unrelated business activities and receives management services from the Organization.

The Fund provides funding for various program activities performed by the Organization. Grants from the Fund totaled \$5,979,586 and \$3,920,000 for the years ended December 31, 2020 and 2019, respectively, and are included in the accompanying statements of activities.

In addition, the Organization has a \$2 million line of credit arrangement with the Fund to help support its operations at interest rate of 7.25%. Interest expense was \$-0- for 2020 and 2019. The line of credit's balance was \$-0- at December 31, 2020 and 2019.

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 7. Related Party Transactions (continued)

#### Expenses Shared with Greenpeace Fund, Inc. and Stichting Greenpeace Council; Support from Other Greenpeace Affiliates (continued)

The Organization shares certain management and general costs with the Fund and the Council. All shared costs are charged to the appropriate entity based upon specific identification or are allocated based on time incurred. The Organization's share of such costs is then allocated to the various programs and supporting services included in the accompanying statement of activities. Total costs allocated to Fund were \$299,348 and \$284,398 for 2020 and 2019, respectively. Total costs allocated to the Council were \$532,169 and \$463,921 for 2020 and 2019, respectively. During 2020, the Organization received \$21,000 from Greenpeace Switzerland, in support of the Plastics Free Future project. In 2019, the Organization received \$78,484 from Greenpeace East Asia, and \$35,878 from Greenpeace Switzerland, in support of the Plastics Free Future project.

The Organization pays certain expenses on behalf of the Fund, the Council, and other Greenpeace affiliates. The Organization also has certain expenses paid on its behalf by the Fund, the Council, and other Greenpeace affiliates. A summary of the net result of these transactions as well as contribution balances due from or to the Fund, the Council, and other Greenpeace affiliates, are as follows at December 31:

	2020	2019
Due from Greenpeace Fund, Inc.:		
Expense sharing	\$ 721,894	\$ 637,980
Grants Receivable	3,000,000	2,220,000
Due from Greenpeace Fund, Inc.	\$ 3,721,894	\$ 2,857,980
Due from Stichting Greenpeace Council:		
Expense sharing - billed	\$ 910,878	\$ 288,965
Expense sharing - unbilled	7,006	7,279
Due from Stichting Greenpeace Council	\$ 917,884	\$ 296,244
Due from other Greenpeace affiliates	\$ -	\$ 69,622
Due to other Greenpeace affiliates	-	(54,500)
Net receivable due from other Greenpeace affiliates	\$ -	\$ 15,122

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 8. Net Assets with Donor Restrictions

At December 31, 2020, the Organization had no net assets with donor restrictions. At December 31, 2019 the Organization carried \$50,741 in net assets with donor restrictions, \$5,734 of which was restricted to supporting a leadership training project, and \$45,007 supporting the plastics free future project. Releases of temporarily restricted net assets represent satisfaction of purpose restrictions and totaled \$6,116,224 and \$8,205,003 for the years ended December 31, 2020 and 2019, respectively.

### 9. Allocation of Joint Costs

The Organization achieves some of its programmatic goals by direct mail, telemarketing, canvassing, and similar campaigns that include requests for donations. The cost of conducting those campaigns was allocated as follows for the years ended December 31:

	2020	2019
Program expenses	\$ 5,077,672	\$ 13,265,894
Fundraising	6,878,269	6,064,860
Total joint costs	<u>\$ 11,955,941</u>	<u>\$ 19,330,754</u>

### 10. Commitments and Contingencies

#### Operating Leases

The Organization leases office facilities, warehouse space, and equipment under various operating leases with restrictive cancellation clauses. Certain leases require the Organization to pay its proportionate share of real estate taxes and other operating expenses.

On June 30, 2009, the Organization renegotiated the terms of the existing office lease in Washington, DC and entered into two new lease agreements for existing and additional office space for 11 years, commencing July 1, 2009. The leases call for certain rent abatements and a fixed base rent with annual rental increases of 2.5% of the base rent. During 2017, the Organization renegotiated the two leases and entered into a new agreement, whereby the additional office space was abandoned while the term of the existing lease agreement was extended by 2.5 years to December 31, 2022.

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 10. Commitments and Contingencies (continued)

#### Operating Leases (continued)

During 2012, the Organization entered into an agreement to lease office space in San Francisco, California, which commenced on October 1, 2012, and expiration date of September 30, 2019. The lease called for certain rent abatements and a fixed base rent with annual rental increases of approximately 3% of the base rent. During 2017, the Organization entered into a surrender agreement, whereby the landlord agreed to the early termination of the lease. The office space was vacated in August 2017. The Organization entered into a new one-year agreement to lease office space in San Francisco, California commencing on September 1, 2017. The Organization decided not to renew this lease, and during 2019 vacated the space, moving its main Bay Area office to Oakland, California.

During 2013, the Organization entered into an extension to continue to lease warehouse space in Landover, Maryland. The original lease began in February 2000. This addendum commenced on September 1, 2013 and expires on May 31, 2020. The extension calls for certain rent abatements and a fixed base rent with annual rental increases defined in the agreement. In August 2019, the Organization executed a further extension for an additional 84 months commencing in June 2020 and expiring in May 2027. The lease extension calls for a fixed base rent with annual increases defined in the agreement, and also providing an option for \$15,000 in improvement allowances for the years 2021 and 2022, contingent on the completion of tenant improvements.

During 2013, the Organization entered into an agreement to lease warehouse space in Oakland, California, which commenced on November 1, 2013, and expires on September 30, 2019. The lease called for certain rent abatements and a fixed base rent with annual rental increases of approximately 3% of the base rent. In September 2019, the Organization exercised its extension option for an additional 60 months commencing in October 2019 and expiring in September 2024. The lease extension calls for a fixed base rent with the same 3% escalation clause as the original lease agreement.

During 2014, the Organization entered into a two-year agreement to lease office space in Oakland, California, which commenced on July 1, 2014. The lease calls for an annual rental increases of approximately 3% of the base rent. The lease was extended until December 31, 2017. During 2017, the Organization entered into a new one-year agreement to sublease additional office space in Oakland, California commencing August 28, 2017, and extended until August 2019. In 2019, the Organization decide to not renew this lease, and in May 2019 entered into a new agreement to lease office space in Oakland, California , with a term of 63 months commencing in September 1, 2019, and expiring in November 2024. The new lease calls for a two-month rent abatement and a fixed base rent with annual increases of approximately 3% of the base rent.

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 10. Commitments and Contingencies (continued)

#### Operating Leases (continued)

The effects of the scheduled rent increases and rent abatements are being recognized by the Organization on a straight-line basis over the lease terms, in accordance with U.S. GAAP. The difference between rent paid and straight-line rent expense is reflected as deferred rent in the accompanying statement of financial position. Rent expense and other occupancy costs totaled \$1,623,516 and \$1,556,174 for the years ended December 31, 2020 and 2019, respectively.

As of December 31, 2020, future minimum lease payments on all operating leases are as follows for the years ending December 31:

2021	\$	1,577,141
2022		1,538,592
2023		564,342
2024		516,042
2025		86,889
Thereafter		<u>124,329</u>
Future minimum lease payments	\$	<u>4,407,335</u>

#### General Contingencies

From time to time, the Organization may be a party to lawsuits or have claims pending against it. During 2019, the Organization entered into a legal settlement agreement on a class action lawsuit filed by former Frontline employees. The amount of the settlement was set by both parties at \$1,400,000, pending final Court approval deemed as highly probable, and with estimated installment payments commencing during 2021. The Organization has accrued the settlement and reports it as part of its Accrued Expenses in the December 31, 2020 and 2019 statement of financial position. In the opinion of management, the ultimate liabilities, if any, resulting from other such lawsuits and claims will not materially affect the financial position of the Organization.

## Greenpeace, Inc.

Notes to Financial Statements  
December 31, 2020 and 2019

### 10. Commitments and Contingencies (continued)

#### General Contingencies (continued)

During the year ended December 31, 2020, the World Health Organization declared the spread of the Coronavirus disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains businesses, and communities. The Organization responded to the pandemic by suspending all face-to-face canvassing operations in April 2020, as well all traveling and face-to-face meetings. The ongoing health crisis may affect various parts of its 2021 operations and financial results, including, but not limited to, reduction of acquisition revenue streams. As of June 10, 2021, the amount and likelihood of loss relating to these events is not determined and cannot be reasonably estimated as these events are still developing.

### 11. Retirement Plan

The Organization maintains a 401(k) plan open to all employees after three months of full-time employment. Employees contribute by payroll deductions on a pre-tax basis up to the amount allowable by Federal law. Employee deferrals are immediately 100% vested. The Organization contributes to the 401(k) plan under a Safe Harbor matching provision, which requires the Organization to match 100% of employee contributions up to the first 6% of the eligible employee's salary. Employer contributions totaled \$874,455 and \$861,125 for the years ended December 31, 2020 and 2019, respectively.

### 12. Line of Credit

During 2014, the Organization entered into an \$800,000 revolving line-of-credit in the event there is a need to manage temporary shortfalls in working capital. The line is unsecured and the terms include an interest rate of LIBOR plus 1.67% for all outstanding balances. Accrued interest is payable on the 1st day of each month beginning on December 1, 2014. This line-of-credit is indefinite, on-demand, auto-renewable credit facility. At December 31, 2020 and 2019, the amount due on the line-of-credit was \$-0-.

### 13. Income Taxes

The Organization is recognized as a tax-exempt organization under Section 501(c)(4) of the Internal Revenue Code, and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is reflected in the accompanying financial statements for the years ended December 31, 2020 and 2019, as there were no significant unrelated business activities. Management evaluated the Organization's tax positions and concluded that the Organization has taken no uncertain tax positions that qualify for either recognition or disclosure in the accompanying financial statement.