

---

**GREENPEACE CANADA**  
**FINANCIAL STATEMENTS**  
**DECEMBER 31, 2020**

---

**INDEX**

<b>Page</b>	<b>1-2.</b>	<b>Independent Auditor's Report</b>
	<b>3.</b>	<b>Statement of Financial Position</b>
	<b>4.</b>	<b>Statement of Operations and Changes in Net Assets</b>
	<b>5.</b>	<b>Statement of Cash Flows</b>
	<b>6-12.</b>	<b>Notes to Financial Statements</b>

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Greenpeace Canada  
TORONTO  
Ontario

### *Opinion*

We have audited the accompanying financial statements of Greenpeace Canada which comprise the statement of financial position as at December 31, 2020 and the statement of operations and changes in net assets and statement of cash flows for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the entity as at December 31, 2020 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards for Small and Medium-sized Entities.

### *Basis for Opinion*

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Other Matter*

The financial statements of Greenpeace Canada for the year ended December 31, 2019 were audited by another auditor who expressed an unqualified opinion on those statements on March 15, 2020.

### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards for Small and Medium-sized Entities and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the entity's financial reporting process.

### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

- 1 -

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

*Norton McMullen LLP*

NORTON McMULLEN LLP

Chartered Professional Accountants, Licensed Public Accountants

MARKHAM, Canada

March 13, 2021

**GREENPEACE CANADA**  
**STATEMENT OF FINANCIAL POSITION**

As at December 31, 2020 2019

**ASSETS**

**Current**

Cash and cash equivalents (Note 2)	\$ 2,299,335	\$ 2,064,967
Accounts receivable	12,883	1,073
Due from Stichting Greenpeace Council (Note 3)	-	17,410
Due from other Greenpeace organizations (Note 4)	36,281	1,011
Prepaid expenses	<u>64,622</u>	<u>62,153</u>
	<b>\$ 2,413,121</b>	<b>\$ 2,146,614</b>

**Fixed Assets (Note 5)**

	<u>12,596</u>	<u>18,048</u>
	<b><u>\$ 2,425,717</u></b>	<b><u>\$ 2,164,662</u></b>

**LIABILITIES**

**Current**

Accounts payable and accrued liabilities	\$ 418,310	\$ 232,783
Due to Stichting Greenpeace Council (Note 3)	97,684	-
Deferred income (Note 6)	25,444	334,957
Current portion of loan payable to Stichting Greenpeace Council (Note 7)	<u>100,000</u>	<u>208,401</u>
	<b>\$ 641,438</b>	<b>\$ 776,141</b>

**Long-Term Portion of Loan Payable to Stichting Greenpeace Council (Note 7)**

	<u>-</u>	<u>100,000</u>
	<b>\$ 641,438</b>	<b>\$ 876,141</b>


**NET ASSETS**


	<u>1,784,279</u>	<u>1,288,521</u>
	<b><u>\$ 2,425,717</u></b>	<b><u>\$ 2,164,662</u></b>

**Contingency (Note 8)**

**Commitments (Note 9)**

Approved on behalf of the Board of Directors of Greenpeace Canada

  
 \_\_\_\_\_  
 Anna Crawford, Chair

  
 \_\_\_\_\_  
 Frans Blom, Treasurer

See accompanying notes

---

# GREENPEACE CANADA

## STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

For the year ended December 31,

2020

2019

---

### INCOME

Donor contributions	\$ 8,408,614	\$ 8,549,631
Stichting Greenpeace Council funding (Note 6)	1,564,885	1,855,481
Bequests	453,922	270,114
Campaign grants (Note 6)	354,401	187,427
Investment income	22,870	21,168
	<u>\$ 10,804,692</u>	<u>\$ 10,883,821</u>

### EXPENSES

Campaign expenses		
Contributions to international campaigns	\$ 2,155,000	\$ 2,127,600
Food and nature	1,988,489	1,386,378
Climate and energy	1,051,322	1,540,427
Support services to Stichting Greenpeace Council	918,686	1,024,969
Oceans and plastics	472,462	389,918
Public outreach and education	104,145	760,808
Total campaign expenses	<u>\$ 6,690,104</u>	<u>\$ 7,230,100</u>
Fundraising	3,005,587	2,974,357
Finance and operations	613,243	788,526
	<u>\$ 10,308,934</u>	<u>\$ 10,992,983</u>

**EXCESS (DEFICIENCY) OF INCOME OVER EXPENSES** \$ 495,758 \$ (109,162)

**NET ASSETS - Beginning** 1,288,521 1,397,683

**NET ASSETS - Ending** \$ 1,784,279 \$ 1,288,521

See accompanying notes

- 4 -

# GREENPEACE CANADA

## STATEMENT OF CASH FLOWS

For the year ended December 31,

2020

2019

### CASH AND CASH EQUIVALENTS WERE PROVIDED BY (USED IN):

#### OPERATING ACTIVITIES

Excess (deficiency) of income over expenses	\$ 495,758	\$ (109,162)
Items not affecting cash:		
Depreciation	<u>16,587</u>	<u>18,024</u>
	\$ 512,345	\$ (91,138)
Net change in non-cash working capital balances:		
Accounts receivable	(11,810)	171,579
Due to and from Stichting Greenpeace Council	115,094	(65,590)
Due from other Greenpeace organizations	(35,270)	(174)
Prepaid expenses	(2,469)	(24,295)
Accounts payable and accrued liabilities	185,527	54,783
Deferred income	<u>(309,513)</u>	<u>315,097</u>
	\$ 453,904	\$ 360,262

#### INVESTING ACTIVITIES

Purchase of fixed assets	(11,135)	(15,475)
--------------------------	----------	----------

#### FINANCING ACTIVITIES

Proceeds from (repayment of) Stichting Greenpeace Council loan	<u>(208,401)</u>	<u>308,401</u>
--	------------------	----------------

#### INCREASE IN CASH AND CASH EQUIVALENTS

	\$ 234,368	\$ 653,188
--	------------	------------

#### CASH AND CASH EQUIVALENTS - Beginning

	<u>2,064,967</u>	<u>1,411,779</u>
--	------------------	------------------

#### CASH AND CASH EQUIVALENTS - Ending

	<u>\$ 2,299,335</u>	<u>\$ 2,064,967</u>
--	---------------------	---------------------

Cash and cash equivalents consist of the following:

Cash	\$ 1,889,197	\$ 1,642,351
Term deposits less than one year	407,000	417,365
Marketable securities	<u>3,138</u>	<u>5,251</u>
	<u>\$ 2,299,335</u>	<u>\$ 2,064,967</u>

See accompanying notes

- 5 -

---

**GREENPEACE CANADA**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2020**

---

**NATURE OF OPERATIONS**

Greenpeace Canada, which was incorporated under the Canada Corporations Act by letters patent without share capital on May 3, 1989 and continued under the Canada Not-for-profit Corporations Act effective June 24, 2014, is an independent, campaigning organization that uses non-violent, creative confrontation, research, training and public engagement to expose global environmental problems, and to force solutions that are essential to a green and peaceful future.

Greenpeace Canada works closely with Stichting Greenpeace Council and other Greenpeace organizations worldwide. Greenpeace Canada makes contributions to Greenpeace's international campaigns and Stichting Greenpeace Council funds some campaigns undertaken by Greenpeace Canada on its behalf each year.

Greenpeace Canada is exempt from income tax as a not-for-profit organization under Section 149 (1) (I) of the Income Tax Act (Canada).

Greenpeace Canada's principal place of business is 33 Cecil Street, Toronto, Ontario.

These financial statements were approved by the Board of Directors and authorized for issue on March 13, 2021.

**1. SIGNIFICANT ACCOUNTING POLICIES**

These financial statements have been prepared in accordance with International Financial Reporting Standards for Small and Medium-sized Entities issued by the International Accounting Standards Board. The financial statements are presented in Canadian dollars and include the following significant accounting policies:

**a) Use of Estimates**

The preparation of financial statements requires management to make estimates and assumptions based on currently available information. Such estimates and assumptions affect the reported amounts of assets and liabilities as at the date of the financial statements and the reported amounts of income and expenses during the year. Actual results could differ from the estimates used.

**b) Foreign Currency Translation**

Accounts in foreign currencies have been translated into Canadian dollars using the temporal method. Under this method, monetary assets and liabilities are translated at the year-end exchange rate, while non-monetary assets are translated at the rate of exchange prevailing at the date of the transaction. Income and expenses are translated at the rate in effect on the transaction date.

---

**GREENPEACE CANADA**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2020**

---

1. **SIGNIFICANT ACCOUNTING POLICIES** - Continued

c) **Cash and Cash Equivalents**

Cash and cash equivalents consist of bank balances, highly liquid term deposits and marketable securities.

d) **Fixed Assets**

Fixed assets are recorded at cost less accumulated amortization. Amortization is being provided over the estimated useful life of the assets on a straight-line basis using the following annual rates:

Computer equipment	33%
Furniture and equipment	33%

e) **Leases**

Rental payments under operating leases are expensed as incurred.

f) **Revenue Recognition**

Donor contributions and bequests are recorded when funds are received.

Funding received from Stichting Greenpeace Council and for specific campaigns is recognized as income in the year in which the related expenses are incurred. Funding received that relates to future periods or restricted purposes is recorded as deferred income and recognized as income in the period the expenses are incurred.

Investment income includes realized income as well as changes in market value during the year.

g) **Allocation of Expenses**

Expenses related to campaigns and other activities have been summarized by management on a functional basis. Costs that cannot be identified with a particular campaign, and that benefit more than one campaign have been allocated proportionately on the basis of direct costs.

Fundraising costs include expenses for fundraising co-ordination, donor database and processing fees and donor canvassing, education and marketing. Public outreach and education includes direct costs and allocated salaries.

h) **Contributed Services**

Volunteers contribute significant hours per year to assist Greenpeace Canada in carrying out its activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statements.



---

**GREENPEACE CANADA**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2020**

---

1. **SIGNIFICANT ACCOUNTING POLICIES** - Continued

i) **Financial Instruments**

**Measurement of Financial Instruments**

Greenpeace Canada initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions. Greenpeace Canada subsequently measures all its financial assets and financial liabilities at amortized cost, except for balances with affiliated organizations, which are measured at carrying value and marketable securities which are measured at fair value. Changes in fair value are recognized in the excess (deficiency) of income over expenses.

Financial assets measured at amortized cost include cash, term deposits and accounts receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and the loan payable to Stichting Greenpeace Council.

Other than marketable securities, Greenpeace Canada has no financial assets measured at fair value and has not elected to carry any financial asset or liability at fair value.

**Impairment**

Financial assets measured at amortized cost are tested for impairment when events or circumstances indicate possible impairment. Write-downs, if any, are recognized in excess (deficiency) of income over expenses and may be subsequently reversed to the extent that the net effect after the reversal is the same as if there had been no write-down. There are no impairment indicators in the current year.

2. **BANKING ARRANGEMENTS**

Greenpeace Canada has arranged a demand revolving operating credit facility with a maximum amount available of \$275,000, which is secured by a general security agreement on all property belonging to the Organization. When in use, the facility bears interest at prime plus 1.5% per annum payable monthly.

The facility was undrawn at December 31, 2020 and December 31, 2019.

Greenpeace Canada also has \$98,000 (2019 - \$96,000) of credit available through its corporate credits cards.

**GREENPEACE CANADA**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2020**

**3. DUE TO AND FROM STICHTING GREENPEACE COUNCIL**

This amount is unsecured, non-interest bearing and repayable during the next fiscal year.

**4. DUE FROM OTHER GREENPEACE ORGANIZATIONS**

This amount is unsecured, non-interest bearing and repayable during the next fiscal year.

**5. FIXED ASSETS**

Fixed assets consist of the following:

	Computer Equipment	Furniture and Equipment	Total
<b>Cost</b>			
<b>As at December 31, 2018</b>	\$ 91,987	\$ 18,601	\$ 110,588
Additions	15,474	-	15,474
Write-off fully-depreciated assets	(12,243)	-	(12,243)
<b>As at December 31, 2019</b>	\$ 95,218	\$ 18,601	\$ 113,819
Additions	11,135	-	11,135
Disposals	-	-	-
<b>As at December 31, 2020</b>	<u>\$ 106,353</u>	<u>\$ 18,601</u>	<u>\$ 124,954</u>
<b>Accumulated Amortization</b>			
<b>As at December 31, 2018</b>	\$ 75,874	\$ 14,116	\$ 89,990
Depreciation	15,388	2,636	18,024
Write-off fully-depreciated assets	(12,243)	-	(12,243)
<b>As at December 31, 2019</b>	\$ 79,019	\$ 16,752	\$ 95,771
Depreciation	14,738	1,849	16,587
<b>As at December 31, 2020</b>	<u>\$ 93,757</u>	<u>\$ 18,601</u>	<u>\$ 112,358</u>
<b>Net Book Value</b>			
<b>As at December 31, 2019</b>	<u>\$ 16,199</u>	<u>\$ 1,849</u>	<u>\$ 18,048</u>
<b>As at December 31, 2020</b>	<u>\$ 12,596</u>	<u>\$ -</u>	<u>\$ 12,596</u>

**GREENPEACE CANADA**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2020**

**6. DEFERRED INCOME**

Deferred income consists of:

	Balance Beginning	Funding Received	Income Recognized	Balance Ending
Stichting Greenpeace Council				
Resiliency (food and nature)	\$ 270,000	\$ 131,706	\$ 401,706	\$ -
Recovery of support services	-	918,686	918,686	-
Climate and energy	-	56,491	56,491	-
Resiliency (fundraising acquisition)	-	188,002	188,002	-
	<u>\$ 270,000</u>	<u>\$ 1,294,885</u>	<u>\$ 1,564,885</u>	<u>\$ -</u>
Other funding				
Climate and energy	\$ 52,174	\$ 106,852	\$ 145,525	\$ 13,501
50th anniversary gift	12,783	-	840	11,943
Food and nature	-	201,152	201,152	-
Oceans and plastics	-	6,884	6,884	-
	<u>\$ 64,957</u>	<u>\$ 314,888</u>	<u>\$ 354,401</u>	<u>\$ 25,444</u>
	<u>\$ 334,957</u>	<u>\$ 1,609,773</u>	<u>\$ 1,919,286</u>	<u>\$ 25,444</u>

**7. LOAN PAYABLE TO STICHTING GREENPEACE COUNCIL**

Loan payable consists of the following:

	2020	2019
Loan payable, bearing interest at 0.25% per annum with the balance due on April 30, 2021	\$ 100,000	\$ 200,000
Loan payable, bore interest at 0.25% per annum with the balance repaid by December 31, 2020	-	108,000
Accrued interest payable	-	401
	<u>\$ 100,000</u>	<u>\$ 308,401</u>
Less: current portion	<u>100,000</u>	<u>208,401</u>
	<u>\$ -</u>	<u>\$ 100,000</u>

---

**GREENPEACE CANADA**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2020**

---

**8. CONTINGENCY**

In 2013, one corporation commenced proceedings against Greenpeace Canada and two of its staff seeking \$7 million in damages. Neither the possible outcome nor the amount of possible settlement from these proceedings can be foreseen. No provision for them has been made in these financial statements.

**9. COMMITMENTS**

Greenpeace Canada is committed to lease office and storage space in four Canadian cities, under leases expiring from August 31, 2021 to May 31, 2028. The lease commitments, including estimates for realty taxes, utilities, common operating costs and annual cost escalation increases, are as follows:

2021	\$ 389,531
2022	288,690
2023	295,229
2024	244,313
2025	243,237
Thereafter	<u>534,109</u>
	<u>\$ 1,995,109</u>

**10. KEY MANAGEMENT COMPENSATION**

During the year, the total remuneration for the members of the senior management (Directors Council) whilst they held one of these six positions was \$588,784 (2019 - \$516,640). Total remuneration for the most senior position was \$121,355 (2019 - \$117,327).

No remuneration was paid to any of the directors in 2020 and 2019.

---

**GREENPEACE CANADA**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2020**

---

**11. FINANCIAL INSTRUMENTS**

**Risks and Concentrations**

Greenpeace Canada is exposed to various risks through its financial instruments. The following analysis provides a summary of Greenpeace Canada's exposure to and concentrations of risk at December 31, 2020:

a) **Credit Risk**

Credit risk is the risk that one party to a financial instrument will cause financial loss for the other party by failing to discharge an obligation. Greenpeace Canada is not exposed to significant credit risk.

b) **Liquidity Risk**

Liquidity risk is the risk that Greenpeace Canada will encounter difficulty in meeting obligations associated with financial liabilities. Greenpeace Canada is exposed to this risk mainly with respect to its accounts payable and accrued liabilities and loan payable. Greenpeace Canada manages this risk by managing its working capital, ensuring that sufficient credit is available and by generating sufficient cash flow from operations. There has been no change in the assessment of liquidity risk from the prior year.

c) **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk, and price risk. Greenpeace Canada is mainly exposed to currency risk as follows:

i) **Currency Risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. As at December 31, 2020, cash of \$11,046 (2019 – \$837) is denominated in US dollars and has been converted into equivalent Canadian dollars at the exchange rate in effect at the year end. Foreign exchange gains and losses are included in the excess (deficiency) of income over expenses and total \$640 for 2020 (2019 - \$50). The exposure to this risk changes as the transaction amounts change and as the exchange rate fluctuates. The average US exchange rate for 2020 was 1.34 (2019 - 1.33).